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FREQUENTLY ASKED QUESTIONS

**Can I repatriate my funds
after investing in Zimbabwe?**

Yes, Zimbabwe has promulgated laws and mechanisms that allow all investors to repatriate their dividends, royalties and lines of credit.



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FREQUENTLY ASKED QUESTIONS

What are the systems in place for
arbitral matters and how protected
am I as an investor?

Zimbabwe has introduced
Commercial Courts which
help with:

- Protection of minority investors;
- Enforcing contracts;
- Resolving insolvency.
- In the first 10 months that the new commercial courts were introduced, 2,773 cases were completed which translated to a clearance rate of an impressive 99%.



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FREQUENTLY ASKED QUESTIONS

Where do we go to obtain an investment license and other relevant permits in order to invest in Zimbabwe?

The investor should approach the ZIDA One Stop Investment Service Centre which is located at 1st Floor, ZB Life Towers, Cnr Second St / Speke Ave, Harare or the ZIDA Bulawayo Office located at 3rd Floor, Fidelity Life Centre, Fife Street / 10 Avenue to obtain the application forms which can also alternatively be downloaded from the ZIDA website **www.zidainvest.com**.



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FREQUENTLY ASKED QUESTIONS

What are the key considerations in assessing an investment license application?

The potential investor has to demonstrate capacity to fund the project by submitting proof of funds.



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FREQUENTLY ASKED QUESTIONS

Are there any fees or charges associated with the application for an investment license?

The fees are as follows:

Application for Investment certificate	USD 500
Investment license fee	USD 4 500
Application for Renewal / Amendment of Investment Certificate	USD 3000



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FREQUENTLY ASKED QUESTIONS

**How long does it take to process
applications for investment licenses?**

If the application form and supporting documents are in order, the application should be processed within 10 working days if all documentation is available.



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FREQUENTLY ASKED QUESTIONS

**What is the minimum
investment threshold?**

There is no minimum investment threshold as investment amounts depends on project requirements. The minimum threshold of **US \$100 000** only applies when an investor intends to seek residence in the country.



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FREQUENTLY ASKED QUESTIONS

**Are there incentives for investing
in Zimbabwe?**

Yes. An array of incentives are available for companies investing in Zimbabwe. (Please refer to the Section on Zimbabwe Revenue Authority for the full list of incentives available) you can also visit the ZIMRA website on (zimra.co.zw)



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FREQUENTLY ASKED QUESTIONS

What services does the One Stop Investment Service Centre offer (OSISC)?

The OSISC provides facilitation for issuance of approvals by the following organisations under one roof:

- i. Registrar of Companies
- ii. Zimbabwe Investment and Development Agency (Investor Services)
- iii. Department of Immigration Control
- iv. Zimbabwe Revenue Authority
- v. Ministry of Mines and Mining Development
- vi. Environmental Management Agency
- vii. National Social Security Authority
- viii. Zimbabwe Tourism Authority

- ix. Ministry of Lands, Agriculture, Fisheries, Water and Rural Resettlement
- x. Public Private Partnerships (PPPs)
- xi. Special Economic Zones (SEZs)
- xii. Ministry of Local Government and Public Works

Application for services offered by each of these organizations can therefore be submitted through the OSISC workstation of the respective organization. Forms and procedures are available under the OSISC section on the ZIDA website.

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FREQUENTLY ASKED QUESTIONS

**Do we need a visa to come and
prospect the market?**

Depending on your country of origin, there may be need to obtain a visa before coming to Zimbabwe to prospect the market. (Please refer to the Section on Immigration Control Department to confirm whether you need a visa to visit Zimbabwe or not). Visit the Immigrations Department website on www.zimimmigration.gov.zw



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FREQUENTLY ASKED QUESTIONS

**Does Zimbabwe welcome
foreign investors?**

Zimbabwe welcomes investors
across all sectors of the economy
except reserved sectors.



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FREQUENTLY ASKED QUESTIONS

**Is there agricultural land for
foreign investors?**

Foreign investors can get into
partnerships, contract farming, lease
land from the state or institutions and
are welcome to buy land from private
citizens with title deeds.



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ZIDA Overview and Strategic Focus

Tafadzwa Chinamo
**Chief Executive
Officer**



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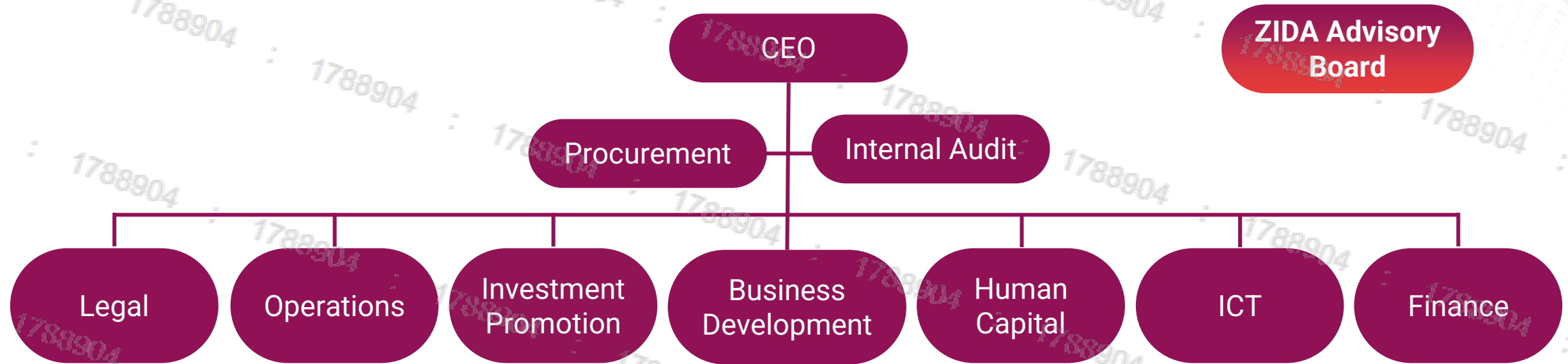


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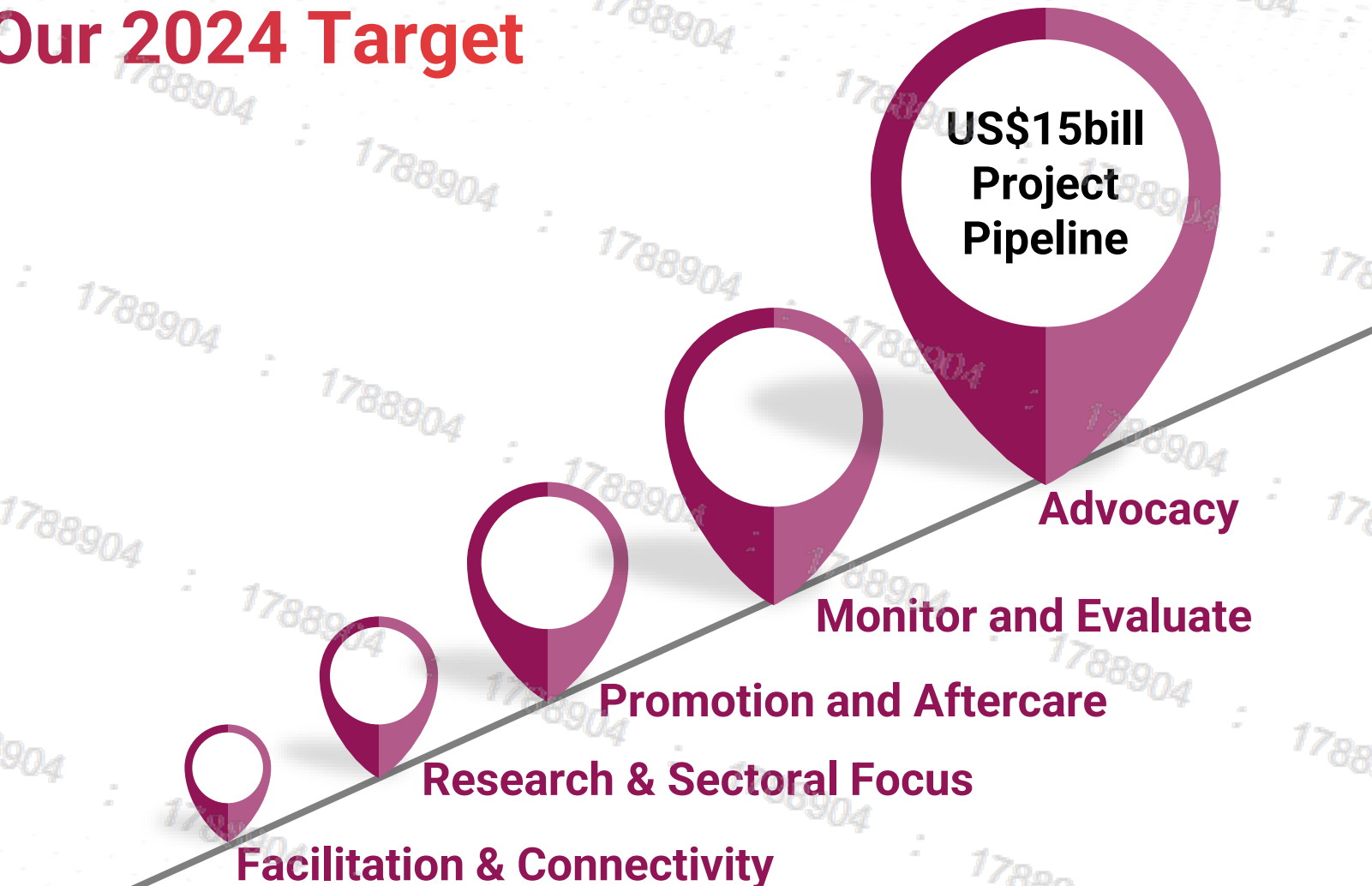
ZIDA – Structure



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ZIDA – Our 2024 Target



Digitalisation – Ease of Doing Business In Zimbabwe



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Facilitation of Investment through Advocacy and the Legal Framework

Theresa Muchinguri
Chief Legal Officer



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Background & Mandate of ZIDA



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**Investment
Promotion**

**Investment
Facilitation**

**Investment
Protection**



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The Investment Process

Investment Identification

1

This is the process of identifying potential investment opportunities in Zimbabwe.

Investment Facilitation

3

This is the process of helping investors to navigate the regulatory environment and set up their businesses in Zimbabwe

Investment Promotion

2

This is the process of marketing Zimbabwe to potential investors and persuading them to invest in the country.

Aftercare

4

This is the process of providing support to investors after they have set up their businesses in Zimbabwe.



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Unearthing Potential

ZIDA seeks to improve the operating business environment through:



Policy Advocacy

Lobbying for the creation of enabling environment

Streamlining investment laws to foster coherence

How

- Drafting and reviewing legislation and policy documents pertaining to investments
- Benchmarking Zimbabwe's legislation against international best practice
- Compiling and maintaining a database of all laws and policies that relate to investment in Zimbabwe affecting the investment legal framework.
- Monitoring and Evaluation of policy changes to the current legislation
- Engaging MDAs on behalf of affected investors
- Negotiating Investment Treaties on behalf of the Government
- Showcasing Zimbabwe's adherence to International and Regional Treaties on investment protections, climate change policies, protection of rights, business and human rights standards, equality, peace and security



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Towards Policy Certainty



Medicinal Cannabis

Investors in the Medicinal Cannabis affected by S.I. 130 of 2022, resulting in an agreed position to allow the investors to operate under the cover of an exemption issued by the Ministry of Finance and Economic Development up until 2024.



Lithium Sector

The Agency contributed to a Cabinet Paper on lithium mining and processing in the country, to enable Cabinet to make an informed decision regarding the incentives that should be availed to those operating in this sector, distinguishing between mining and processing, although a definitive definition of mining is still to be agreed on.



GI, SEZ Regulations and PPP Guidelines

The Agency drafted Regulations for General Investments and Special Economic Zones to streamline application procedures and facilitate for quicker turnaround times.

- The Regulations are awaiting promulgation.
- PPP Guidelines are currently being worked on.



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Unearthing Potential

Investor Protections, Guarantees and Responsibilities under the ZIDA Act

Investor Protection

1. Freedom of Investment **s.12**
2. Principle of Non-Discrimination (National Treatment **s.13** and Most Favored Nations Principle, **s.14**)
3. Fair and Equitable Treatment **s.16**

Investor Guarantees

1. Guarantee against expropriation **s.17**
2. Transfer of funds **s.19.**
3. Employment of senior expatriate staff **s.15**
4. Transparency **s.18**

Investor Responsibilities

1. Compliance with domestic legislation **s.20**
2. Responsibility of investor **s. 21** (obligations to preserve the environment, comply with national and international standards, respect national heritage)



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Unearthing Potential

Investors have the RIGHT TO

Freely repatriate their capital, profits, dividends, interest, and other approved payments out of Zimbabwe

Engage directly with ZIDA without the involvement of any third parties

Establish companies in Zimbabwe with 100% foreign ownership, without any restrictions on the percentage of foreign shareholding.

Access various investment incentives, such as those offered under Special Economic Zones

Access relevant information about investment regulations, procedures, and opportunities in Zimbabwe

Acquire land and property in Zimbabwe for their investment projects



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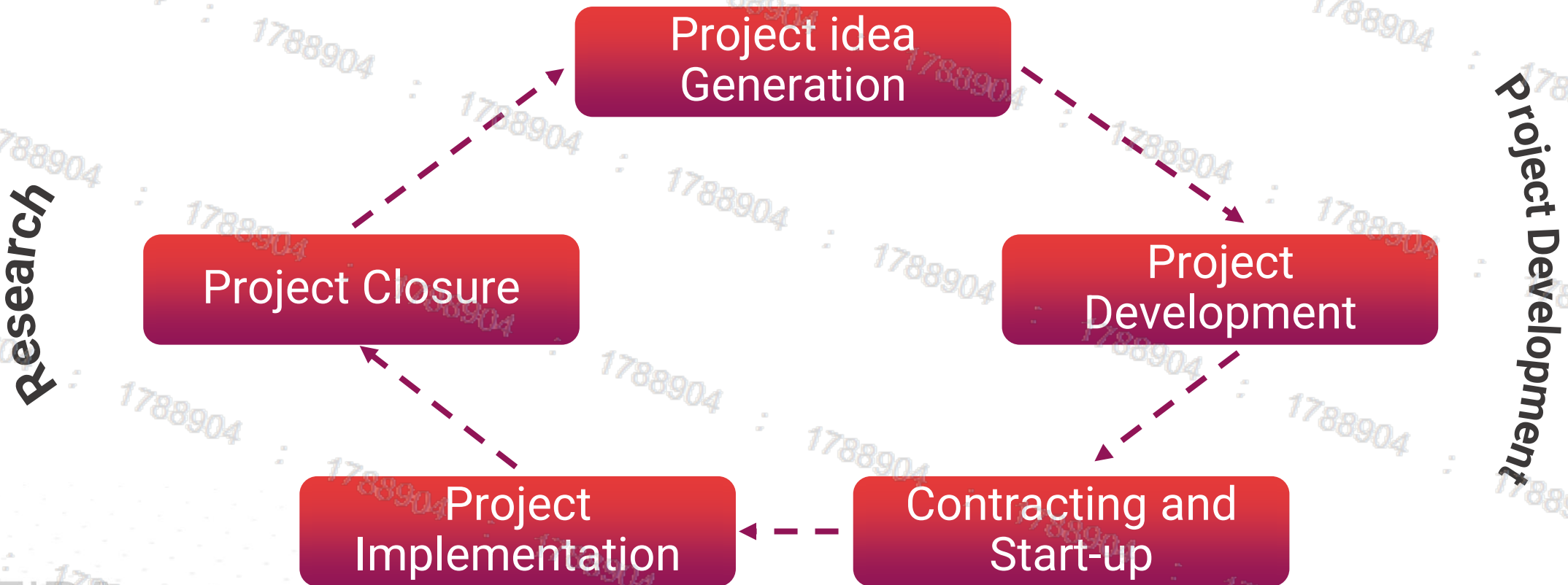
Research and Business Development on FDI Achieve NDS1 Goals

Noel Mahombera
**Chief Business
Development Officer**



The Agency's Business Development Role

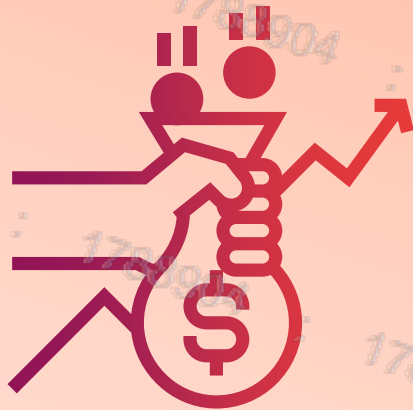
Business Development is anchored on two key functions:



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Project Investment Categories



**General
Investments**



**Private Public
Partnerships**



**Special Economic
Zone**



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Public Private Partnerships (PPP)



What is a PPP?

- Contractual arrangement between the Government(or any of its agencies) and the private sector to deliver a project or to provide services.
- A PPP is an agreement between a **Contracting Authority** and a **Counterparty** where;
 - The Counterparty undertakes to perform a Contracting Authority's function.
 - The counterparty receives a **benefit** for performing the function.
 - The **Counterparty** is liable for the risks arising from the performance of its function and
 - Public resources may be transferred or made available to the Counterparty.
 - (ZIDA Act)



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Governance of PPPs Solicited

Counterparty



01. Develops a proposal and Prefeasibility study

09. Ads for CP to bids. CP acquired.

15. Contract Negotiation and PPP Agreement Signed

Contracting Authority



PPP Committee



11. Submit Proposal Recommendations

12. Request for cabinet approval

Cabinet



13. Approval granted

CA Board



03. Approval granted

02. Consults board/ Council/ Accounting Officer and seek approval

08. Seek authority to partner Counterparty



- 04. Submission of Project Concept Note(PCN) Prefeasibility Study (PFS)
- 05. Approval granted to carry out Feasibility Study
- 06. Feasibility study submitted
- 07. Approval to procure a counterparty
- 10. Proposal & PPP Model Agreement submitted
- 14. Notify the CA accordingly



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Unearthing Potential

Governance of PPPs Unsolicited



Counterparty



Cabinet



Contracting Authority



PPP Committee



CA Board

01. Approaches CA with partnership proposal (PCN) Initial discussions. Prefeasibility study.

08. Feasibility study

14. PPP Agreement Signed

04. Proposal submitted for processing. TOR for feasibility study agreed

07. Feasibility study requested

09. Feasibility study submitted.

13. Approved. Agreement negotiations commence

02. Consults board/ and seek approval

03. Approval granted

05. Proposal submitted for approval to carry out feasibility study

06. Approval to carry out feasibility study granted

10. PPP submitted for approval based on feasibility study recommendations

11. Request for cabinet approval

12. Approval granted



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Public Private Partnerships (PPP)

Examples of PPP Projects

- ✓ New Limpopo Bridge (1994, completed within 13 months under a BOT arrangement), contract value **US\$5 million**, concession period 20 years;
- ✓ Beitbridge - Bulawayo Railway (1999), a partnership between the Government of Zimbabwe and a South African company (30 years tenure), the contract value of **US\$85 million**;
- ✓ Newlands By-Pass (2006 and completed in 2007), was done under a build and transfer arrangement. The partnership was between the City of Harare and Pro Group Africa



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Public Private Partnerships (PPP)

Examples of PPP Projects

- Plumtree – Harare – Mutare Road Rehabilitation (2012, construction was completed within 3 years), a partnership between ZINARA and Group 5 of South Africa;
- Upgrading and modernization of Beitbridge Border Post – Zimborders (2023); and
- Ongoing upgrading and refurbishment of ZimParks Zambezi River Lodges.



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Special Economic Zones



What is a Special Economic Zone?

"...a geographically demarcated and secured area within which multi-sectoral business investments are conducted under a liberal legislative framework"

- Clear **GPS coordinates** given in the gazette notice;
- Defined **non disputed land size** in hectares;
- Clear indication of **multi sectoral business** to be conducted in the zone; and
- Meet requirements of **ZIDA Act and Regulation** SI 154 of 2018



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Special Economic Zones – Key Incentives



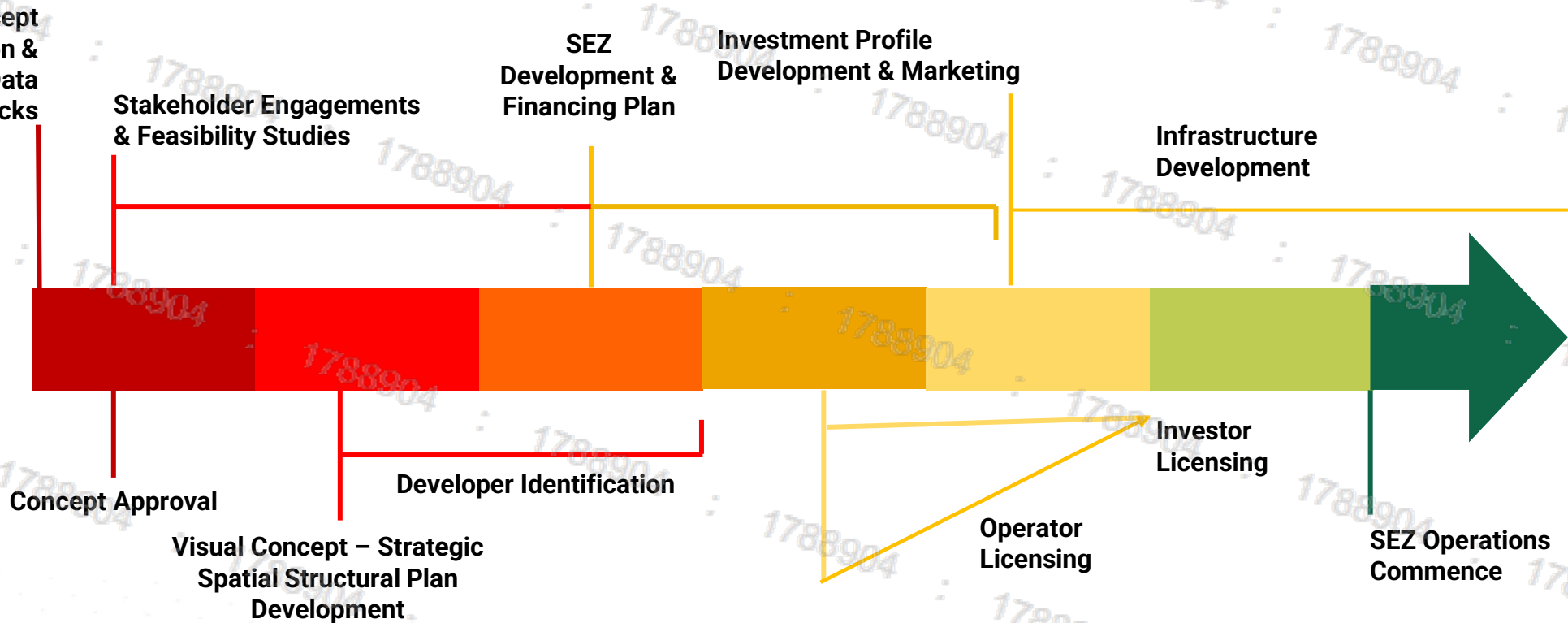
- Zero rated Corporate Tax first 5 years
- Special Initial Allowance – 50% of cost from year 1 and 25% in 2 subsequent years.
- 15% flat rate tax for specialized expatriates
- Exemption from Non-residents withholding tax on fees on services that are not locally available
- 100% customs duty rebate on all imported raw materials, equipment and machinery
- Exempt from the requirement to obtain import and export permits
- Exemption from Non-residents withholding tax on Royalties
- Exemption from Non-residents withholding tax on Dividends



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Development of SEZ - The Process



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Special Economic Zones



Investment License for Special Economic Zones ZIDA considers the following;

- Degree of export orientation/import substitution;
- Promotion of industrialization of domestic economy;
- Skills and technology transfer;
- Employment creation;
- Value addition and beneficiation;
- Environmental impacts; and
- Any other appropriate considerations.



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Special Economic Zones Permits

Developer's Permit

- Any person who wishes to obtain approval to develop an area as a special economic zone area
- Any entity appointed to develop bulk utility infrastructure and/or zone superstructures

Operator's Permit

- Any entity appointed to administer the day-to-day operations of a zone including attraction of investors and incidental matters.

Investor Permit

- Any person wishing to invest in a special economic zone



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Public and Private Sector SEZs in Zimbabwe

Private Sector SEZs

- Eco-Soft SEZ
- Norton Business Park
- Nkonyeni Agri Business Park
- Varun Beverages
- Trauma Medical Centre
- Trade Kings
- Zim-Borders
- Prospect Lithium
- Afro-Chine Smelting
- Karo Holdings
- Goromonzi Agro Industrial Park
- Xintai-Beitbridge Energy and Metallurgical
- Greenfuel SEZ



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Investment Promotion & Investor Handling Process -Creating a Narrative Zimbabwe

Silibaziso Chizwina
Chief Investment
Promotion Officer



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Q1 2024 – KEY STATISTICS

No. of new
licenses
Issued

143



Total projected
Investment
Value Licensed
(New Licenses)

\$622.18m
(US\$)

No. of
Licenses
Renewed

53



Actual
Investment
Value To Date
(Renewals)

\$115.39m
(US\$)

Sector with
Highest
Projected
Investment
Value



Services

39
\$155.78m

Sector with
Highest
Number of
licenses
issued



Manufacturing

41
\$47.41m



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Q1 2024 – KEY STATISTICS

Investment Licenses issued by the Province

Projected Investment value
(US\$ Millions)

No of New Licenses

Harare



\$313.73m

89

Mashonaland
Central



\$92.34m

9

Midlands



\$55.30m

11

Matabeleland
South



\$44.18m

4

Manicaland



\$39.80m

6

Mashonaland
East



\$34.55m

7

Masvingo



\$24.76m

3

Mashonaland
West



\$10.50m

6

Matabeleland
North



\$4.54m

5

Bulawayo



\$2.58m

3



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Q1 2024 – KEY STATISTICS

New Investment Licences Issued by Country of Origin (Top 7)

Key

Country	No. of Investors	Projected Investment Value (US\$ millions)
CHINA	92	286.16
SWITZERLAND	1	130.00
ZIMBABWE	4	74.96
USA	3	34.34
SOUTH AFRICA	5	22.71
MAURITIUS	2	14.75
RUSSIA	2	12.80

Top 5 Countries (Number of Investors)

Key

Country	No. of Investors	Projected Investment Value (US\$ millions)
CHINA	92	286.16
INDIA	14	9.27
PAKISTAN	5	2.79
SOUTH AFRICA	5	22.71
ZIMBABWE	4	74.96



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INVESTMENT PROMOTION CORE ACTIVITIES

Enquiry Handling

Scoping missions and meetings

Lead generation

Investor and intermediary connection

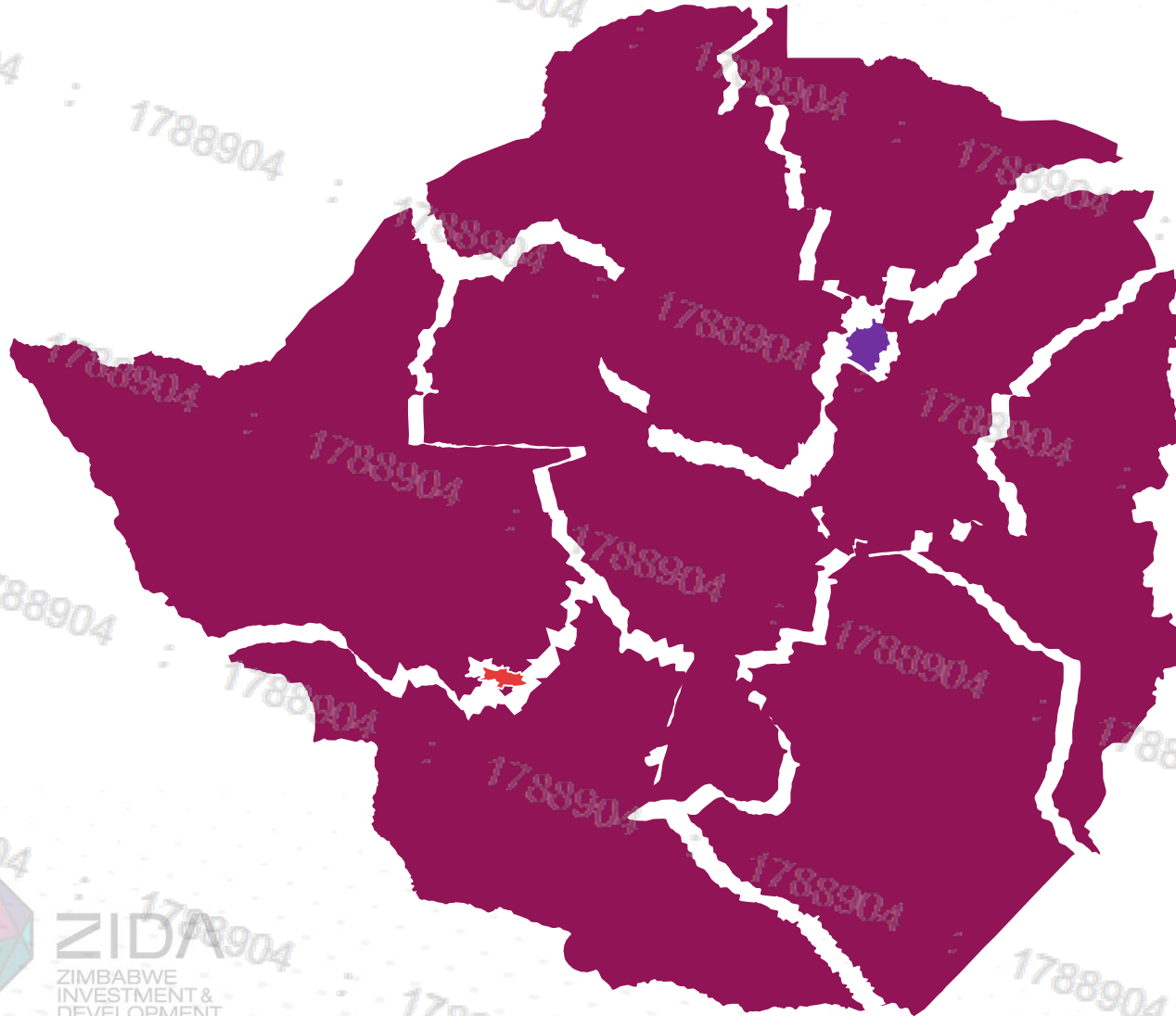
Local & International event, mission, Trade Fair Organisation & Attendance



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ZIDA – OUR PRODUCT OFFERING



- 10 Provinces
- Unique Offering
- Multi sectoral opportunities
- Opportunities Pack
- Investment Desk
- Unique Offering
- Competitive & Comparative



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Attracting The Investor & The Right Investment

STAGE 1

Who and Where
Are they

STAGE 2

When, Where, How
They are investing

STAGE 3

What
Are they seeking

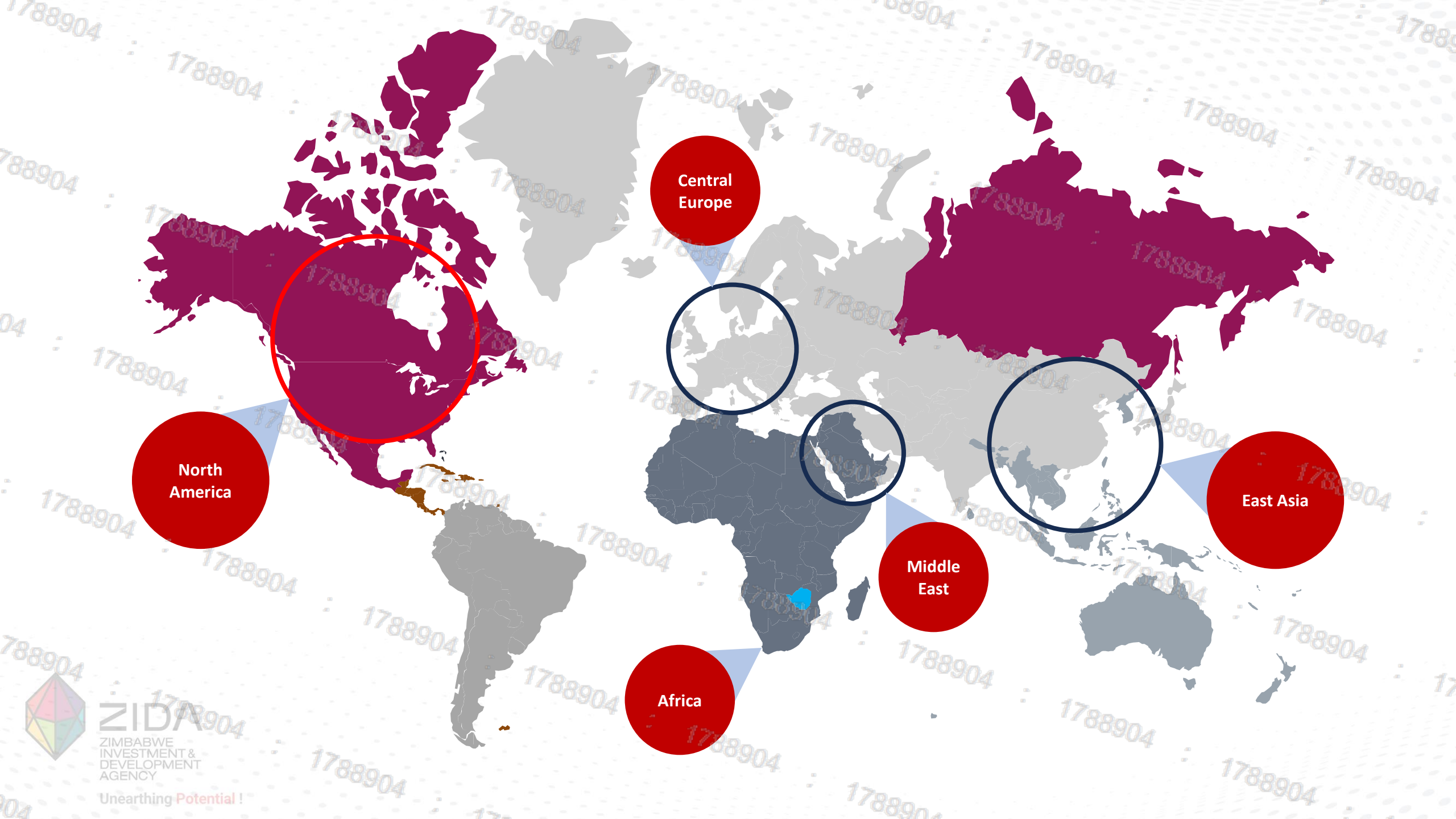
STAGE 4

What is
Our value proposition



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North
America

Central
Europe

East Asia

Middle
East

Africa



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Zimbabwe's Investment Promotion Journey - Focus



INFRASTRUCTURE USD\$30 BILLION

- Master - planning
- New City Development
- Waste Water & Sewerage Reticulation
- Portable Water Supply & Reticulation



ROAD AND RAIL 12,000KM UPGRADE

- Rail Network and Infrastructure Upgrade
- Gravel to Paved Surfaces
- New Roads & Bridges- Highway Dualisation



HEALTH SERVICES US\$3 BILLION

- Medicinal Cannabis
- Hospital Facilities Construction & Upgrades
- Pharmaceutical Production & Facilities Construction
- Capacity Development – Training



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Zimbabwe's Investment Promotion Journey - Focus



URBAN DEVELOPMENT
USD\$30 BILLION

- Strategic Spatial / Master Planning
- Bulk Infrastructure Development – New Cities
- Bulk Infrastructure Development – SEZs
- Telecommunication Infrastructure
- Digital & Smart City Solutions



TOURISM
USD\$3 BILLION

- New Hotel & Conferencing Facilities
- Entertainment Facilities



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How Missions Can Identify Firms



CZI

CONFEDERATION OF
ZIMBABWE INDUSTRIES
Enterprise Leadership Service



CEO
AFRICA ROUND TABLE



Before you meet with a potential investor, it is important to do some company research. This will help you to understand the investor's business and their investment goals. You can gather information about the company from a variety of sources, such as its website, its annual report, and news articles.



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Guidelines for Enquiry Handling

When an investor expresses an interest in investing in Zimbabwe, it is important to have clear guidelines for handling the enquiry. These guidelines should cover the following steps:

- Initial contact: The first step is to make contact with the investor and gather more information about their investment interests.
- Investment assessment: The next step is to assess the investment proposal and determine whether it is a good fit for Zimbabwe.
- Investor support: If the investment proposal is approved, ZIDA will provide support to the investor, such as help with finding land, getting permits, and setting up their business.
- Follow-up: ZIDA will continue to follow up with the investor after they have set up their business to ensure that they are successful.



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Nurturing Zimbabwe's Growth *Together!*



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The One Stop Investment Services Centre and Licensing Process

Never Nyemudzo
Chief Facilitator



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Presentation Structure

1

Operations Division

2

Investor Journey

3

Digitalization Journey



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ZIDA Operations Division

- One Stop Investment Services Centre (OSISC)
- Licensing
- Aftercare, Monitoring & Evaluation



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The One Stop Investment Services Center



<http://www.theopc.gov.zw/>



**DEEDS,
COMPANIES
& INTELLECTUAL
PROPERTY**

<http://www.dcip.gov.zw/>



<https://www.evisa.gov.zw/home>



<https://www.zimra.co.zw/>



<https://zimbabwetourism.net/>



<https://www.rbz.co.zw/>



<https://www.nssa.org.zw/>



<https://ema.co.zw/>



**MINISTRY
OF MINES &
MINING
DEVELOPMENT**

<https://www.zim.gov.zw/index.php/en/my-government/government-ministries/mines-and-mining-development>



<https://www.zera.co.zw/>



<https://www.zim.gov.zw/index.php/en/my-government/government-ministries/mines-and-mining-development>



**MINISTRY OF LANDS, AGRICULTURE,
FISHERIES, WATER AND RURAL
DEVELOPMENT**

<https://www.zim.gov.zw/index.php/en/my-government/government-ministries/lands-agriculture-water-climate-and-rural-resettlement>



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The Investor Licensing Journey

Accessible Beneficial Connected

Pre-Licensing



- Investor Enquiries
- Opportunities information
- Establishment Processes
- Company Registration

Licensing



- Online DIY Portal application
- Company documents
- Summarised business activity

Establishment



- Land and assets
- Permits & Licenses
- Support services

Aftercare



- Relationship
- Resolution and Advocacy
- Retention
- Re-investment

Monitoring & Evaluation



- Tracking progress
- Review and analysis
- Investment impact



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Digitalization Journey

Pre-Digitalisation Phase

MANUAL SYSTEM

Manual System involved:

- physical submission of applications,
- physical movement of files
- Manual processing and paper-based registry
- Lead time-21 days

Phase 1

AUTOMATED SYSTEM

- Inquiry Handling Module,
- Licencing Module (GI, SEZ, and PPP Licencing)
- Automated Application submission and processing
- Online Registry
- Electronic Aftercare & M&E
- Lead time -7 days

Phase 2

DIY INVESTOR PORTAL

Self-Service Platform for Investors (Submission of Applications, Renewals, Progress Reports & Investor Interface)

Lead time-4 days



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The Ease of Doing Business

Digitalisation

Investor e-Portal

Match making Platforms

Full Integrations with
key Departments

Av. 21 to 5-day licence process

Company Registration 48hrs

Engagement Turnaround Time Ave – 72 to 24hrs



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ZIDA – Licensing Requirements

A NON-REFUNDABLE APPLICATION FEE OF \$USD500

A FULLY COMPLETED ZIDA 1 APPLICATION FORM

LOCAL COMPANY REGISTRATION DOCUMENTS

AN OFFICIAL LIST OF SHAREHOLDERS AND/OR DIRECTORS

A LICENSE FEE OF \$USD4500 UPON APPROVAL



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Register & License on the Investor Portal

A banner for ZIDA's DIY Investor Portal. On the left, a laptop displays the portal's interface. On the right, a woman with glasses and a blue blazer is smiling while using a smartphone. The background is a dark teal color with a geometric pattern of light teal lines.

ZIDA's DIY Investor Portal

Our investor portal empowers you to apply for investment licenses effortlessly through a user-friendly interface. Experience the convenience of managing your investments from anywhere, at any time.

Portal Registration

Portal Login

New Investor

I am a new investor and want to register on the DIY Portal.

® Register For An Account



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Scan the QR code below to
access the DIY Licensing
Portal

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<https://zidainvest.com/zida-diy-investor-licensing-portal/>



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DIY Investor Licensing Portal

A place where innovation meets results

We are delighted to present our latest innovation – the **DIY Investor Licensing Portal** designed to streamline your investment journey in Zimbabwe! Say hello to the effortless investment registration process with our DIY portal, where you have access to all the vital information and can secure your ZIDA license conveniently, from anywhere in the world.

Here's why our portal is groundbreaking:

- Convenience:** No more hassle or waiting in line! With our portal, you can obtain your ZIDA license at your convenience, wherever you are.
- Comprehensive Information:** Everything you need to know about investing in Zimbabwe is right at your fingertips. Explore opportunities, regulations, and resources with ease.
- Efficiency:** Our portal is designed to streamline the licensing process, saving you time and effort. Experience quicker turnarounds and smoother transactions.

Don't miss out on this opportunity to optimise your investment journey and unlock the potential of Zimbabwe.

Visit: <https://zidainvest.com/zida-diy-investor-licensing-portal/>

A place where innovation meets results!

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The Diaspora Journey Continues

Tafadzwa Chinamo
Chief Executive Officer



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PARTICIPATING IN ...



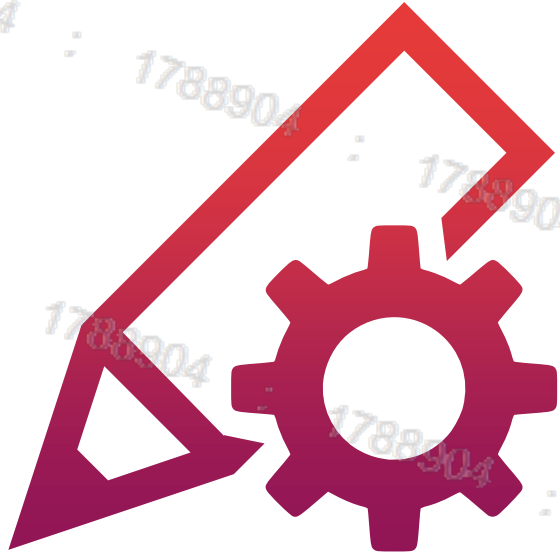
- **Diaspora Policy Input:** we will continue to work with MoFAIT & other MDAs to ensure that the diaspora community is aware of the role of ZIDA in investment facilitation and promotion, ZIDA is involved in the Diaspora engagement and policy review processes.
- **Identifying Priority Markets:** Research and identify countries with a large diaspora population or strong investor interest.
- **Profiling of the Diaspora Investor:** To create and establish the investor profiles of the diaspora community



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DEVELOPMENT OF...



- **Customised Investment Products:** To come up with investment opportunities that answer to the investment profiles & expectations
- **Digital Access Portals:** Make it easy for the diaspora community to interact with home country and explore opportunities. Minimize bureaucratic hurdles and offer efficient permit and licensing processes.
- **Dedicated Support Desks:** Creation of Diaspora Desk to bring awareness on the one-stop shop and or have dedicated personnel to assist non-resident investors throughout the investment lifecycle, from initial inquiries to ongoing operations

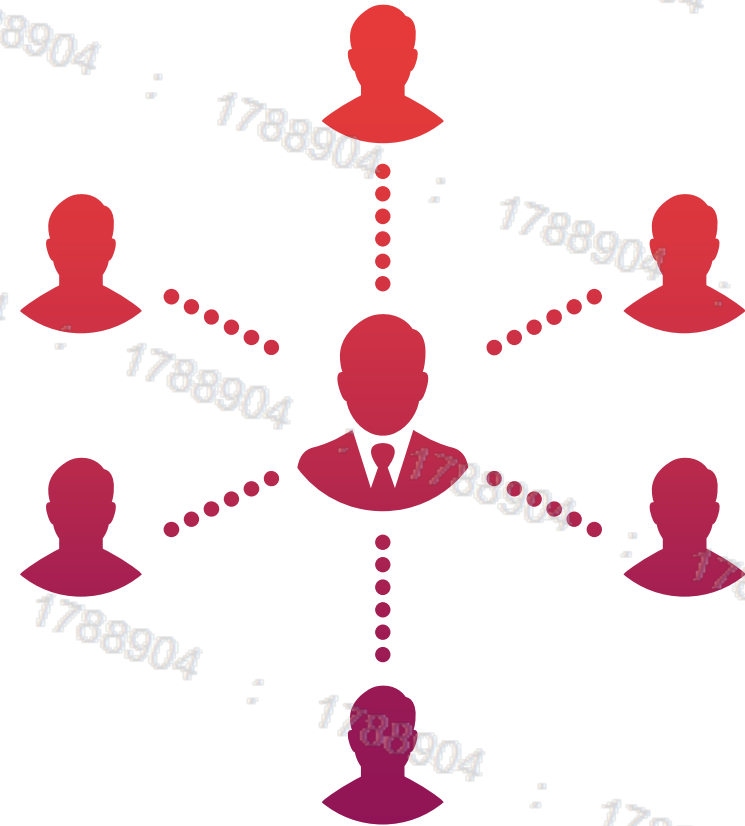


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CONNECTING THROUGH...

- **Networking Opportunities:** Facilitate connections with local businesses and industry experts to foster partnerships and knowledge sharing – whenever we have foreign events.
- **Diaspora Engagement:** Partner with diaspora organizations to connect with potential investors and leverage their networks.
- **Showcase Success Stories:** Showcase positive experiences of existing non-resident investors to build confidence and attract others.



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Thank You

For more information on:

General Investments, SEZs, PPPs &
the One Stop Investment Service Centre

Email us on:

osisc@zidainvest.com, or info@zidainvest.com

Tel: +263 8688 002 640 - 42

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Key Processes

Scan the QR code below to learn more about PPPs in Zimbabwe

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[Public Private Partnerships](#)

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[PPP Process Flow](#)



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Priority Projects

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[2024 Multi-Sector Projects](#)



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2024 MULTI-SECTOR
PROJECTS



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[Agricultural Sector Investment Prospectus](#)



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Investment Prospectus

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[Victoria Falls Investment Prospectus](#)



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VICTORIA FALLS
INVESTMENT
Prospectus
2024



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